

# STUDENT SCORECARD

Sacramento City College: Business & CIS Division

## SMALL BUSINESS MANAGEMENT

### Certificate of Achievement

Academic Year: \_\_\_\_\_

Date: \_\_\_\_\_

Name: \_\_\_\_\_

ID: \_\_\_\_\_

Phone: \_\_\_\_\_

\* All prerequisite courses must be completed with a grade of C or better.

Course #	Course Name	Units	Prerequisites and Advisories*	Semester Offered			Rec Sem	Grade
				FA	SP	SU		
	English Prerequisite: BUS 100, ENGWR 101, or ESLW 340						1st	
	Math Prerequisite: BUS 105 or MATH 28						1st	
ACCT 101	Fundamentals of College Accounting	3	Prerequisite: None; <i>Advisory: ENGRD 110 and MATH 34</i>	F	F	F	1st	
BUS 300	Introduction to Business		Prerequisite: None, <i>Advisory: ENGWR 51 or ESLW 50</i>	F,O	F,O	F,O	1st	
MKT 300	Principles of Marketing	3	Prerequisite: None; <i>Advisory: BUS 100, ENGWR 101, or ESLW 340</i>	H	H	O	2nd	
BUS 350	Small Business Management/Entrepreneurship	3	Prerequisite: None	F	F,O	O	2nd	
<b>A Minimum of 3 units from the following:</b>								
BUS 310	Business Communications	3	Prerequisite: BUS 100, ENGWR 101, or ESLW 340	F,O	O	F	1st	
BUS 320	Concepts in Personal Finance	3	Prerequisite: BUS 105 or MATH 28; <i>Advisory: ENGWR 51 or ESLW 50</i>	F,O	F,O	F,O	1st	
MGMT 304	Introduction to Management Functions	3	Prerequisite: None; <i>Advisory: BUS 100, ENGWR 101 or ESLW 340</i>	H	H		1st	
MGMT 372	Human Relations and Organizational Behavior	3	Prerequisite: None; <i>Advisory: BUS 100, ENGWR 101 or ESLW 340</i>	O	O	O	2nd	
MKT 314	Advertising	3	Prerequisite: None	F			2nd	
MKT 312	Retailing	3	Prerequisite: None; <i>Advisory: BUS 100, ENGWR 101, or ESLW 340</i>	F			2nd	
MKT 330	Internet Marketing	3	Prerequisite: None; <i>Advisory: CISC 305</i>	O	O		2nd	
<b>A Minimum of 3 units from the following:</b>								
BUS 210	The Business Plan	1	Prerequisite: None				2nd	
BUS 212	Marketing for Small Businesses	1	Prerequisite: None				1st	
BUS 214	Financing a Small Business	1	Prerequisite: None				1st	
BUS 216	Essential Records for Small Business	1	Prerequisite: None				1st	
BUS 218	Management Skills for Small Business	1	Prerequisite: None				2nd	
BUS 220	Retailing and Merchandising for the Small Business	1	Prerequisite: None				1st	
<b>Total Units Required (not including prerequisites):</b>		18						